

**Chief Lending Officer**  
**American Heritage Federal Credit Union**  
**\$1.4B Assets**  
**Philadelphia, PA**

American Heritage FCU is looking for a motivated, experienced financial executive to lead and manage the strategic direction of the lending and asset recovery operations of the Credit Union. This role requires a visionary strategist with strong implementation and delivery expertise that ensures achieving strategic goals and objectives. American Heritage FCU is well regarded as a thought leader in financial institutions and is adept and agile with innovation in products and services to support the membership. The person in this role must embody these same attributes as well as bring to the table strong commercial, consumer, indirect, cross selling and CUSO expertise.

The Chief Lending Officer (CLO) will direct and manage the overall operations of commercial and consumer lending, asset recovery, and quality control. As a key member of the executive management team, the CLO will focus on how lending plays a key role in the overall strategic plans of the Credit Union. Responsibilities include establishing and maintaining the annual strategic lending objectives, goals and budget, and the implementation of policy and procedures. The CLO will also be responsible for the implementation of all lending programs and recommendation of new products and services for membership.

Successful candidates from similar sized credit unions or banks will have a solid knowledge in all aspects of commercial and consumer lending with a focus on cross-selling and quality control. The position requires 7-10 years of experience in commercial, real estate and consumer lending including direct and indirect auto and RV, personal, credit card, home equity, merchant and small business needs. Experience in portfolio management and analytics is also necessary. Advanced working knowledge of Raddon (MCIF System), Meridian Link or Symitar knowledge is preferred.

For the past six years American Heritage FCU has been named as a winner in the 'Best Places to Work' in the Philadelphia area. This is cultivated through a committed and positive employee focused culture as well as their dedication toward community involvement.

As a visionary and strategic leader, it is essential to this role and also to the culture that candidates have robust interpersonal, goal-orientation, management, decision making, team building, and employee development competencies, as well as demonstrate excellent communication and diplomacy skills.

**ABOUT AMERICAN HERITAGE FEDERAL CREDIT UNION**

American Heritage Federal Credit Union is a \$1.4 billion member-owned financial cooperative serving over 700 sponsor companies. Since 1948, American Heritage has been serving members in and around the Philadelphia, Pennsylvania area. It is the 137th largest Credit Union in the Country based on asset size and the 114th Largest Credit Union in the US based on number of members with over 125,000 members and 30 branches.

**ABOUT DDJ MYERS, LTD.**

DDJ Myers was founded in the 1980s as an executive search firm dedicated to financial organizations and are considered subject matter experts in the industry. Our clients and candidates appreciate our in-depth approach including multi-dimensional screening, leadership, behavior and personal competency assessments. Roles are benchmarked using a patented process to determine the behaviors, values, personal skills and task preferences required for superior performance. Each of our recruiters is a certified leadership coach and apply unique expertise to the recruiting process.

To submit your confidential resume and learn more about the position represented by DDJ Myers, Ltd., please visit [www.ddjmyers.com](http://www.ddjmyers.com), send an email to [resume@ddjmyers.com](mailto:resume@ddjmyers.com), or call (800) 574-8877 x105.