

**Vice President Commercial Lender
Town and Country Credit Union
\$350M Assets
North Dakota**

Join a progressive and **family-oriented organization** where you can use your relationship skills and business acumen to make a difference. As part of a credit union, you will work on for the success of your client's best interest while ensuring the long-term success of the credit union. You have the opportunity to be the primary commercial and business lender in Fargo for this very well capitalized organization.

Town and Country is well situated for growth with nearly \$350M in assets and over **12% net worth; its business lending comprises one-third of the lending portfolio** and is in a strong commitment to grow it. The role assists in managing the loan portfolio to meet asset quality goals, managing the appraisal process, and coordinating loan decisions with the Credit Committee, including all responsibilities that fall within the commercial lending process. It reports to the Senior Vice President of Business Lending.

This role will be **located in a brand new office in Fargo**. Town & Country offers a strong commitment to family and work/life balance and local control. Credit unions are a commitment to the success of their members.

The successful candidate will bring business lending experience, and a Bachelor's degree or equivalent experience. Strong analytical skills with demonstrated ability using software and tools needed to effectively make lending recommendations on commercial loan requests. Advanced knowledge in credit; financial statement analysis; personal, corporate and partnership tax return analysis; and comprehensive understanding of business development strategies and techniques. The successful candidate is a self-starter who demonstrates strong interpersonal and influence skills.

ABOUT DDJ MYERS, LTD.

DDJ Myers was founded in the 1980s as an executive search firm dedicated to financial organizations and is considered subject matter experts in the industry. Our clients and candidates appreciate our in-depth approach including multi-dimensional screening, leadership, behavior and personal competency assessments. Roles are benchmarked using a patented process to determine the behaviors, values, personal skills and task preferences required for superior performance. Each of our recruiters is a certified leadership coach and apply unique expertise to the recruiting process.

To submit your confidential resume and learn more about the position represented by DDJ Myers, Ltd., please email townandcountry@ddjmyers.com