



DDJ
MYERS
LTD.

SPECIALISTS IN ADVANCING EXECUTIVE AND TEAM LEADERSHIP

Director, Capital Management
Capital Source
Chevy Chase, MD

Our client is a leading commercial lending, investment and asset management business which focuses on the middle market and operates through three lending businesses: Structured Finance, Healthcare & Specialty, and Corporate Finance. Founded in 2000, CapitalSource manages an \$18.3 billion portfolio and has offices in Atlanta, Boston, Buffalo, Chicago, Dallas, Los Angeles, Nashville, New York, Philadelphia, St. Louis and San Francisco. You will join excellent financial leadership talent and play an integral role in the growth of this entrepreneurial organization.

The position is responsible for:

- Developing and implement a funds transfer pricing methodology to effectively allocate cost of funds.
- Partnering with the Lines of Business to continuously refine profitability measurement and develop strategies for assessing new lending products.
- Assessing and implementing corporate finance strategies that target optimal levels of financial leverage.

Requirements:

1. Bachelor's degree in finance, accounting, business or a related field; advanced degree is preferred.
2. Minimum seven years of related experience within the financial services arena.
3. Strong quantitative skills and experience with profitability measurement.
4. Experience and familiarity with Treasury and Corporate Finance concepts.
5. Ability to communicate effectively with all levels of management.
6. Ability to work on a team as well as independently and the ability to multi-task and to be deadline driven.
7. Ability to be a self-starter accustomed to working in a fast-paced environment.
8. Proficient in Microsoft Excel, Word and PowerPoint; proficiency in Microsoft Access preferred.

Contact: Kirk Gove at kgove@ddjmyers.com