



DDJ
MYERS
LTD.

SPECIALISTS IN ADVANCING EXECUTIVE AND TEAM LEADERSHIP

Senior Vice President, Chief Operating Officer Comerica Securities & Insurance Detroit, MI

Comerica Bank is a success story in progress. They broadened their market over the last few years and structured their services to address the heart of business America. With diversity in both product and geography, they are well positioned to continue their success story.

Now is the perfect time to join the leadership team as they seek talent for succession planning throughout the organization. The Senior Vice President & Chief Operating Officer at Comerica Securities & Insurance is responsible for managing all aspects of Securities Operations, Financial Operations, Business Support and Commission Accounting reporting for these two growing divisions with the Bank's Wealth & Institutional Management group.

Job Description

Responsibilities

- Serve as member of Comerica Securities and Insurance Board of Directors.
- Formulate and recommend operating policies and objectives to ensure proper controls and efficiencies are in place for the operations function of Comerica Securities and Insurance.
- Oversee and manage all technology project requirements and implementations.
- Oversee the commission accounting system activities.
- Oversee all financial control activities including balance sheets, income statements and other financial reports.
- Assure that the operational systems and procedures support current and anticipated needs for delivering products and services.
- Interface regularly with the Regional Managing Directors, Regional Managers and other Lines of Business Directors to jointly prioritize and develop specific plans and projects in support of their operational needs.

Qualifications

- Undergraduate degree in Business, Finance, or a related field; graduate degree is preferred.
- Minimum of ten years experience managing a brokerage operations function, preferably in banking.
- Minimum of eight years management experience.
- Established leadership competencies.
- Commitment to becoming Series 7, 27, 24 and 66 licensed within one year.

Contact: Kirk Gove at Kgove@ddjmyers.com or 602 840-9595