



**DDJM**  
**MYERS**  
LTD.

*SPECIALISTS IN ADVANCING EXECUTIVE AND TEAM LEADERSHIP*

**Vice President & Funding Manager**  
**Union Bank of California**  
**Los Angeles, CA**

Regional bank with leading international company as major stockholder has big plans to expand through this bank into the United States. The Corporate Treasury Group is moving in a big way from a more traditional compliance role to one responsible for leading the strategic planning efforts throughout the entire organization. This role is responsible for managing the Bank's wholesale liquidity and for taking action as required to ensure it has access to funds to meet its obligations. The VP & Funding Manager is charged with keeping the Treasurer and Director of Asset Liability Management informed regarding the status of the Banks liquidity position and for reporting to ALCO on the status of all funding and liquidity issues.

The Treasurer and Hiring Manager are visionary and this is the perfect career role for someone with a strong leadership presence to move into an extremely visible role within the Corporate Treasury Group and ultimately the entire organization. Succession planning is in place to launch your career in any of a number of directions in the future. Join this Corporate Treasury Group and be a part of history making and seeing something in reality where other banks are just at the talking about it stage.

**Job Description**

**Responsibilities**

- Work in conjunction with the Director of Liability Management to develop a wholesale funding strategy for the Bank to ensure it meets its long-term funding objectives.
- Initiate and cultivate access to various wholesale funding sources and intermediaries from which the Bank can raise funds when necessary.
- Assist the Director of Liability Management in developing strategic initiatives related to Bank funding.
- Provide leadership and guidance to the Funding Traders on the pricing of various funding instruments as may be required to fund the Bank; approve all exceptions.
- Ensure compliance with ALM Policy and liquidity limits therein, and compliance with Corporate Treasury to Funding Policy and Funding Guidelines.

**Qualifications**

- Undergraduate degree in Business, Economics, Mathematics or related field is required; graduate degree desired.
- Ten years of funding department experience within a major commercial bank.
- Five years of management experience.
- Direct trading experience is required.
- Must possess expert knowledge of money markets and funding products, as well as a comprehensive understanding of funding strategies and how to develop them.
- Strong leadership abilities and excellent communication skills, both verbal and written.
- Ability to excel under pressure and to produce results under tight deadlines.

**Compensation:** Commensurate with experience and professional offer

**Contact:** Kirk Gove at [Kgove@ddjmyers.com](mailto:Kgove@ddjmyers.com)